



NEWSLETTER

July, August, September 2025

GENERAL MANAGER'S COMMENTS

April 30, 2025, marked the end of our fiscal year. While our year did not end as well as we hoped it would, we are fortunate as it could have been much worse. Our local net income was (\$161,206.58) while our net income after patronage received was \$124,073.37. The main factor contributing to this tough year industry wide is the ongoing trade war at a time of increased borrowing interest. With the trade war beginning around November, this dramatically affected the milo market due to the tensions between the United States and China. China traditionally purchases over 80% of the US's milo crop, but unfortunately for the 2024-2025 marketing year that number has dropped off significantly.

Due to the lack of exports, the ethanol market was the main outlet for milo. With the lack of demand, we saw milo basis drop from -.25z on September 19th, 2024, to -1.00k on March 3, 2025. As of today, June 26th, the current basis is still poor at -.90n. As many of you know, basis trading on grain is how a grain elevator makes money on the bushels. Fortunately, we were able to act quickly and lock in some sales into the ethanol market before they were covered up. The unfortunate part of this is that delivery on these sales had to be spread out from December 2024 to September 2025 due to grinding capacity of the ethanol plants.

The big bad wolf in this situation is interest. Similar to a producer, the cooperative has an operating line of credit to cover grain purchases from producers until the coop receives money from the sale of grain. Therefore, this situation led to a tremendous increase in interest expense for our cooperative.

Wheat harvest kicked off on June 12th at our Kanopolis location. We have seen both good quality wheat with decent protein and decent test weight, and we have also seen poor quality wheat with low test weights. Wheat Streak Mosaic spreading across Kansas may have had an impact on our test weights. Protein has come in anywhere between 11 and 14, although these are just a few random samples. Currently we do not have protein testers at our locations, this is something we have considered adding in the future. Happy harvest everyone!

Riley Zamrzla

ANNIVERSARIES

July 1st - Heather Isaac, Seed Sales Manager - 1 year
August 8th - Danny Gilman, Service Station - 4 years

ANNUAL MEETING

We will be hosting our 111th Annual Meeting on Wednesday August 6th at the Holyrood Legion. Meal will begin at 6:00pm catered by Maupin's BBQ with the meeting starting at 7:00pm. Door prizes and giveaways will also be held following the meeting. We'll be sending all of our stockholders a notice in late July so please join us!

LOOKING BACK

Back in September of 1988, the Ellsworth Coop offered the following fertilizer products:

Anhydrous Ammonia	\$165.00
Bulk 18-46-0	\$240.00
Bagged 18-46-0	\$280.00
Bulk 11-52-0	\$248.00
Bulk 0-45-0	\$230.00

Looking at July 2025 prices for anhydrous and 11-52-0, this would equate to a 312% price increase in anhydrous and 245% increase in 11-52-0. Wheat and corn futures in that time frame have seen a price increase of 28% with soybean futures seeing a 4% increase.

Contact us at our Ellsworth Office, (785) 472-3261, Lyons Office, (785) 531-5180, Holyrood Office, (785) 252-3233, or find us at www.ellsworthcoop.com, through the Ellsworth Coop app, or on our Facebook page

HAY FEEDERS TO FENCE SUPPLIES

We have had a great run through the winter and Spring. Our tub/mineral promotions went very well, and we are deep into fighting flies on summer grass. JAR Ranch is making covered mineral huts to help in this fly battle. These mineral huts open on 2 sides, where oilers can be hung to treat cattle as they reach in to get salt and mineral. Stand-alone oilers are also an option to work in conjunction with your fly tubs or garlic mineral. As always, they can manufacture gates, continuous fence, stand-alone panels with swivel bases, and will look at producing about any livestock handling need.



We are carrying a new line of hay feeders as well. We have 2 "cone style", in 8 foot or 9-foot cone, the "Original Hay Saver", the "Economy", a Horse/ Long horn feeder, and metal feed bunks

as well. We have scattered out different feeders between Ellsworth, Lyons, and Holyrood, so everyone can see the type and quality of these feeders. Another item of interest is the Portable Grain buggy that holds 2-2.5T of grain and has a spout on the back, to fill buckets. That unit is sitting at Lyons currently and has lights and pulls like a dream.

We have a pellet mill upgrade coming the 2nd week of July so we will be not making pellets or cubes for a couple of days once we get the parts in at Ellsworth. We will try our best to have plenty of cubes/pellets on hand to cover our downtime.

4-H season is in full swing, and the fairs are sneaking up on us. We have a full line of feeds for all species along with all the feed you need for your custom farm needs. If you have a need, we will find an answer.

Just a quick update - Red Brand 2 pt barbed wire is not currently available, but we have an order in for whenever it gets stocked back up.



We do have T posts, electric fence wire and posts, Gallagher chargers, insulators, and Jakes wire tighteners, along with animal health products and water tanks, available at Ellsworth, Lyons, and Holyrood. If one place doesn't have what you need, ask if any other location has it and we can get it to your nearest location next day.

Thank you for continued support and best of luck to our 4-Hers as they show their projects and compete.

We appreciate each of you!!

Greg Farney

BEAT THE HEAT IN HOLYROOD

It's that time of year once again.....warm temperatures, dry winds and of course wheat harvest. Here at the Holyrood branch, we have been busy getting ready for the upcoming harvest season to ensure your harvest goes smoothly. Not only are we getting our facility & storage prepped and ready for the incoming grain, but we have other supplies for your harvest needs including automotive supplies, glass cleaner, shop rags, oil & grease, DEF, hose clamps, nuts & bolts just to name a few. And don't forget we keep ice cold drinks & snacks in stock to keep you hydrated and rolling.

Wishing everyone a safe and bountiful harvest....see you soon!

Gina Price

GRAIN CHECKS PAYABLE VIA ACH

As wheat bushels continue to come in, don't forget that we have the ability to pay your grain checks through ACH. No more waiting for them in the mail, we can have grain checks posted to your account in 2 business days.

If you're interested, our ACH authorization form is on our website under the documents tab or you can call our Ellsworth office at (785) 472-3261.

WORD SCRAMBLE

Sort out these misspelled words to reveal a secret message!

1. GEIHWT _____
2. EEHRAD _____
3. OSIMTEUR _____
4. RROTTCA _____
5. KICETT _____
6. KCSA NLUHC _____
7. LAECS _____
8. ALKNRE _____
9. YRVIFE _____
10. OBNMEIC _____
11. LICKES _____
12. RTCA _____

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