

NEWSLETTER

July, August, and September 2026

GENERAL MANAGER'S COMMENTS

As we reach the halfway point of the year, I think we can all agree we are ready to put this wheat harvest behind us and move forward to fall. While we await the final numbers from this year's wheat crop, it is looking likely that we will finish harvest as the third worst in the last 20 years. With this year's expected results, 3 out of the last 4 years will land in the top 5 worst in the past 20 years. As many of you know, this has caused difficulties in the grain industry both on the farm and at the elevator. To put into perspective, in the last 4 years we have averaged 1,368,882 bushels of wheat received compared to an average of 1,695,781 over the past 20 years. That equates to a whopping 1.3 million fewer bushels to operate with.... almost like skipping a whole harvest completely.

Projected 2026	2025	2024	2023
1,250,000 bu	2,054,655 bu	1,383,743 bu	787,131 bu

Here at the coop, we are working through this by focusing on increasing sales and services in other departments and being very attentive to effective grain and input marketing. As we look forward to fall, we are hopeful the easing of tensions with Iran will allow input costs to decrease.

Credit Policy

Reminder of the Coop's credit policy effective January 1, 2025:

1. Any account that has charges of more than 2 months old will be put on a "cash" only basis without notice.
2. Any account that has charges of more than 9 months old will be subject to a "collections demand" from our lawyer.

If you have any questions about our credit policy, please contact the main office.

Riley Zamrzla
General Manager

ANNUAL STOCKHOLDER'S MEETING

The 112th Annual Stockholders Meeting of The Ellsworth Coop will be held on **Wednesday August 5th** at the American Legion Post 174 in **ELLSWORTH, KS**. A meal will be provided by Wheatland Cafe starting at 6:00 pm with the business meeting and election of new directors at 7:00 pm. Door prizes and giveaways will be raffled off. Stockholders will receive additional notification of the annual meeting in mid-July. Shares of stock with the Ellsworth Coop can be purchased through the main Ellsworth office.

BOARD OF DIRECTORS

Riley Zamrzla.....General Manager/President
Jake Svaty.....Chairman
Jim Zamrzla.....Vice Chairman
Jake Kubick.....Secretary

Bernard Habiger.....Director
Josh Homolka.....Director
John Kueser.....Director
Evan Warta.....Director

Contact us at our Ellsworth Office (785) 472-3261, Lyons Office (785) 531-5180, Holyrood Office (785) 252-3233, or find us at www.ellsworthcoop.com or on our Facebook page

SEE YOU AT THE FAIR

This time of year is always rewarding as we watch months of hard work begin to pay off. With seven county fairs on our schedule, our team is looking forward to supporting all our customers and seeing the livestock you've worked hard to raise. We enjoy celebrating your success and watching you earn the results from dedication, and the feed programs we've been proud to be a part of.

If you have animals exhibiting at your county fair, please reach out to Greg or I with your show and sale schedule. We want to do our best to stop by, cheer you on, and support you in the show ring. Best of luck to all exhibitors!



Nicole Haase

Feed Marketing Manager | (785) 472-9372

MILL REPAIRS TO COME

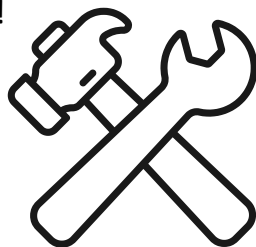
Just like that, summer's half over!

We are scheduling some mixer repairs, some internal gates on bins need to be replaced, and some other repairs/updates in the mill. We will do our best to keep downtime to a minimum and to keep everyone informed when we do have to shutdown for any of the repairs. We appreciate the extra notice on feed orders to schedule effectively for cross contamination issues and to send delivery trucks out full.

4-H fairs are close and here comes the heat! As always, our nutritionist is ready to help formulate anything your operation needs, so just let us know if you would like him to look at anything. We hope your harvest is wrapping up and that everyone got some hay put up for the fall and winter. Thank you for giving us the opportunity to work with you for all your feed and animal health needs. We will see you at the 4-H County Fairs!

Greg Farney

Feed Service Specialist | (620) 664-1239



ANNIVERSARIES

August 11th - Brenton Glammeyer, Service Station, 1 yr

August 24th - Danny Gilman, Service Station - 6 yrs

September 18th - Jennifer Crites, Ampride - 7 yrs

LOOKING BACK

The Ellsworth Coop began taking dockage on wheat at the scales in 1996. The Ellsworth Coop was averaging a 1% dockage on all wheat marketed to terminals in previous years and had absorbed the loss.

SOMETHING FUN IS COMING



As we gear up for Cowtown Days, we are hosting a community scavenger hunt that you won't want to miss!

Keep an eye on our Facebook page for clues, updates, and prize information. Gather your family, follow along, and help us track down some missing members of the herd Friday August 7th through Saturday August 15th!

WHEAT SALES

Wheat is making its way into the elevators and we'd like to take this time to remind you of some of the options you have when it comes to your grain.

Limit Offers : Looking for your grain to sell right as it hits your target price? Use the Ellsworth Coop StoneHedge app or call our main office to have a limit order placed so your grain sells automatically when it hits your price.

Deferred Contracts : An option to receive payment in the next financial year to offset annual incomes. We'll lock in a price and stop future storage charges, and you'll earn a bit of interest on top of the sale.

ACH Payments : Deposits your grain check into your bank account 1 to 2 business days after the sale. Contact the main office or our website to get an ACH Authorization form to get started.

OPPORTUNITY AWAITS

Our Agronomy team has been busy out in the fields, dodging the wind and rain, and supporting our growers throughout the season. Interested in joining a growing team that serves local agriculture? We are currently seeking an Agronomy Applicator to help support our producers throughout the area. A **CDL is preferred** but training opportunities are available. If you or someone you know is interested in joining a great team, please contact us for more information. We appreciate everyone's continued support and wish our producers a safe and successful growing season!



FLY CONTROL OPTIONS



Mineral Huts

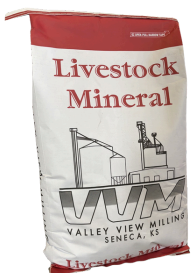
Manufactured by JAR Ranch and provides extra weather protection to keep your mineral dry and accessible, year-round.

Cattle Oilers

These metal oilers are 45" in length with a barrel that will hold 4 gallons of your preferred pesticide. Raylon mop cords allow the product to spread along the face, back and sides of animal.



Garlic Loose Mineral



Repels flies, ticks and mosquitoes. Does not kill insects, instead stops insects from sucking blood due to undesirable taste.

Available with:

- All Season Minerals
- Gestation Minerals
- Calving and Breeding Minerals
- Smoky 7 Mineral

Mineral Tubs with Altosid

An IGR (Insect Growth Regulator) that treats the manure pile and interrupts the fly life cycle by killing the larva.

Recommended to start feeding 30 days before average daytime temperatures reach 65 degrees and ending 30 days after the first frost of fall.

Available with:

- FlaxLic (125# & 250#)
- MinLic (125# & 250#)
- NE 30 (250#)

Clarify Add-Ins

An IGR that can be used in multiple species - horse, cattle and sheep. Useful for animals in containment and kills 4 species of fly larva.

Available with:

- 16% Horse Pellets
- Can be Added to Any Ration



DOUBLE PUNCH TUESDAY



WEDNESDAY SPECIALS

Find us on Facebook

(785) 472-4782 | 1402 Foster Road, Ellsworth, KS

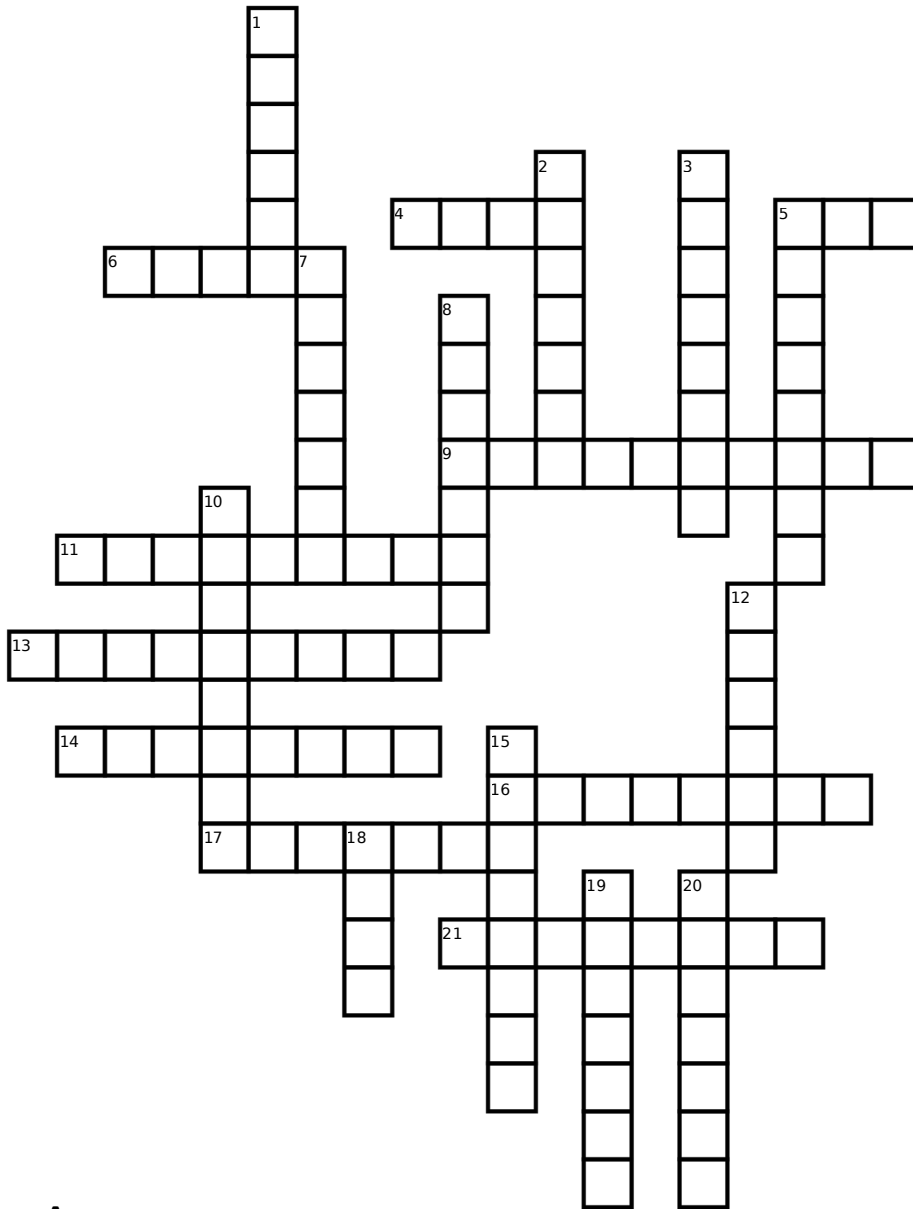
SERVICE STATION

BATTERIES • OIL CHANGES • FUEL
CAR, TRUCK, IMPLEMENT TIRE
REPAIR & INSTALLATION

(785) 472-4061 | Find us on Facebook
103 N Kansas Ave, Ellsworth, KS



SUMMER DAYS HAZE



Across

4. Ellsworth will have one July 18th-23rd
5. Summer cuisine
6. Place for a rocking chair
9. Elite pool entry but won't be seen in the Olympics
11. Water park in the backyard
13. SPF
14. Perfectly sweet and tart
16. Beyond four walls
17. Color dotting the plains
21. If it wasn't for the _____, it'd be perfect

Down

1. Red and white checkers are the perfect base to this culinary classic

2. Open cinema
3. Popular activity in a pool or lake
5. Red stitching is a standout
7. Swaying sleeper
8. Musical event
10. Emporia is #1 for this growing sport
12. Favorite of Joey Chestnut
15. Has vampire tendencies
18. If we had just a little _____, it'd be perfect
19. Bioluminescent beetle
20. Hook, line and sinker

HEAT STRESS

Kansas is starting to heat up and it's important to take care of you and your crew to help prevent heat stress! Beat the heat by regularly drinking water and allowing yourself breaks. Early signs of heat stress include:

- Heavy sweating
- Muscle cramps
- Fatigue or weakness
- Dizziness or lightheadedness
- Headache
- Nausea or vomiting
- Pale, cool, or clammy skin
- Abnormal pulse

If you are experiencing or observing these symptoms, take action with the following:

- Move to a cooler area
- Lie down and elevate legs slightly
- Cool the body by removing excess clothing, apply cool wet clothes, use fans and/or mist with water
- Give small sips of cool water

If any of the following symptoms are observed, the individual could be suffering from a heat stroke - seek medical attention immediately:

- Body temperature above 103 degrees
- Hot, dry skin (but sometimes still sweating)
- Confusion, irritability or disorientation
- Slurred speech
- Seizures
- Loss of consciousness
- Strong and/or rapid pulse