



NEWSLETTER

January, February, March 2025

GENERAL MANAGER'S COMMENTS

Happy Holidays!

Hopefully everyone had a great holiday season and is ready for the new year. As we look forward to 2025 we have new opportunities and challenges to face. The biggest challenge in the grain industry is the milo market, as poor export sales are pulling the basis down in the interior of the country. On the December 12th export sales report, milo sales for the 24/25 marketing year were 43 million bushels compared to 154 million bushels during the same timeframe in 23/24. The 5-year average to date during this time is 118 million bushels. This significant drop is primarily due to the reduced sales to China. Due to poor exports, our local markets have been reduced to mainly ethanol plants. Currently there is some demand going towards ethanol, hopefully we will soon see even more ethanol plants change their grind over to milo. With a majority of our milo going into the ethanol market, freight is the main factor we are currently experiencing. As we get into the new year, we hope to see China come back to the market.

Credit Policy

At the December 2024 board meeting, an update to our credit policy was passed by the board of directors. The new credit policy will read as follows with the changes underlined:

1. Any account that has charges of more than 2 months old will be put on a "cash" only basis.
2. Any account that has charges of more than 9 months old will be subject to a "collections demand" from our lawyer.

This will go into effect on January 1, 2025.

If your account currently has charges that are between 2 months and 4 months old, please contact me at the main office so we can work on adjusting to the new credit policy.

Riley Zamrzla

NEW HOURS

Effective January 1st:

Ellsworth and Station Hours:

Monday – Friday: 8am–5pm

Ampride:

Monday - Friday: 5:30am-8:00pm

Saturday 6:00am-7:00pm | Sunday 7:00am-6:00pm

ANNIVERSARIES

Jan. 11th: Melissa Barkow, Ellsworth Office - 3 years

Feb. 22nd: Cole Sheridan, Feed and Grain - 2 years

March 1st: Scott Ploutz, Service Station - 7 years

March 4th: Roy Folk, Feed, Grain - 12 years

March 7th: Lonnie Houk, Agronomy - 14 years

March 28th: Cheryl Bruning, Ampride - 2 years

CO-OP HAPPENINGS

In November, we opened a feed and livestock supply store in Lyons, located at 1310 12th Road, Lyons KS, 67554. Greg Farney, Heather Isaac, and Weston Price look forward to serving you!

WE'RE HIRING

Holyrood Elevator Operator

-Loading & unloading of Grain, Fertilizer, Feed

-Maintaining Grain & Fertilizer Facilities & Equipment

Find more details at ellsworthcoop.com/employment

Contact us at our Ellsworth Office, (785) 472-3261, Lyons Office, (785) 531-5180, Holyrood Office, (785) 252-3233, or find us at www.ellsworthcoop.com, through the Ellsworth Coop app, or on our Facebook page

MEET THE CREW

Board of Directors

Riley Zamrzla.....General Manager/President	Bernard Habiger.....Director
Chad Rogers.....Chairman	John Kueser.....Director
Jim Zamrzla.....Vice Chairman	Roy Soukup.....Director
Jake Kubick.....Secretary	Jake Svaty.....Director

Ellsworth Office

Riley Zamrzla
Melissa Barkow
Greg Farney
Heather Isaac
Nancy Jensen
Amy Westerman

Feedmill

Claude Short - Manager
David Dolezal
Roy Folk
Weston Price
Cole Sheridan
Juan Vasquez

Service Station

Jerry Crites - Manager
Bren DeBusk
Danny Gilman
Scott Ploutz
Cole Sheridan

Agronomy

Brian Gourley - Manager
Braydan Browning
Roy Folk
Lonnie Houk
Valan Vopat
Cordel Whitmer

Grain Elevator Managers

Roy Folk - Hitchmann/Fahrman
Monte Hudson - Kanopolis
Alan Sheridan - Blackwolf
Juan Vasquez - Ellsworth

Semi Operators

Lonnie Houk
Scott Ploutz
Justin Williams

Ampride

Jennifer Crites - Manager
Alexis Soukup
Cheryl Bruning

Holyrood

Eric Vedder - Operations Manager
Gina Price - Manager

2025 XTEND SOYBEANS AND TOPDRESSING

Here are a few things to think about as we head into 2025. For those of you wondering about Xtend soybean over the top dicamba availability, as of now it is highly unlikely that any of the OTT dicamba products will be registered for use (in crop) for the 2025 season. A good pre-emergent herbicide along with the Enlist 3 system will likely be the best option for control of pigweed species.



Next, optimum timing for wheat topdressing is almost here. Stop in and sign up your acres as soon as possible for our late winter/spring run. Lastly, any Co Axium wheat varieties to be sprayed with Aggressor herbicide, needs to be done prior to jointing.

Brian Gourley, CCA

NEW HOLYROOD BRANCH MANAGER

Please join us in welcoming Gina Price back to the Ellsworth Coop. She will be starting as our new Holyrood Branch Manager on January 2, 2025. Gina was the previous Holyrood Office Manager from February 2010 to November 2016. She is excited to be back in Holyrood and work with all her previous and new customers.

LOOKING BACK

Norman Schill retired from the Ellsworth Coop on January 31, 2007. Norman began working for the Coop on March 14, 1977 where he primarily worked in the Ellsworth elevator and feedmill while also working with anhydrous ammonia. Norman continued to live in Geneseo after retirement and recently passed away on December 29, 2024.

DOUBLE PUNCH TUESDAY



WEDNESDAY SPECIALS

Find us on Facebook
(785) 472-4782 | 1402 Foster Road, Ellsworth, KS

SERVICE STATION

BATTERIES • OIL CHANGES • FUEL
CAR, TRUCK, IMPLEMENT TIRE
REPAIR & INSTALLATION

(785) 472-4061 | Find us on Facebook
103 N Kansas Ave, Ellsworth, KS



GREETINGS FROM THE FEEDMILL

Merry Christmas and Happy New Year from the feedmill! We've had an exciting year and look forward to another one in 2025. The crew has been working very hard to keep up with demand as we have set up new distributors in our trade area carrying our products in addition to opening our new Lyons location. The store in Lyons is open Monday – Friday 8 am-5 pm with a big selection of merchandise such as ear tags, tubs, mineral, fencing supplies, Gallagher fencers, feed, water tanks, pet food, specialty feed, and much more. We offer these products including Gallagher fencers in our Ellsworth store as well.



We appreciate everyone taking advantage of our biannual promotions on mineral and tubs as they help us manage our inventory more efficiently. We welcome any additional notice you can provide on feed orders as our tonnage continues to grow. Our customer base and memberships at Ellsworth Coop continue to increase, and we are excited to serve you in 2025 and beyond. Please let us know how we can better meet your needs, and thank you for your continued support!

Greg Farney, Feed Service Specialist

START PLANNING YOUR SEED PURCHASES

As we welcome 2025, it's time to get ahead of the planting season and start planning for this year's crops. Whether you're planting corn, soybeans, sorghum, sunflower, cover crops, or deer plots, securing your seed early can make all the difference in a successful growing season. To help you get off on the right foot, we are excited to offer an early order seed discount throughout the month of January. This offer allows you to lock in your seed orders now, ensuring you get the best prices available for the upcoming season. Starting early also allows you to plan your crop rotations, assess your field needs, and make any adjustments necessary to maximize your yields. With the right planning and seed in place, you're setting yourself up for a productive and profitable season. If you have any questions, feel free to contact me!

Let's make 2025 a great year for your farm!

Heather Isaac, Seed Sales Manager



Crop Input Financing with CFA

As spring is fast approaching it is time to look forward to pre-ordering chemical and fertilizer for the next growing season. This spring we are partnering with CFA to offer a few different financing options for crop inputs. Qualifying products include chemicals, fertilizers, and application. Below you will find a table with different options available.

Crop inputs ordered before January 31st, 2025, will qualify for 3 % interest until November 30th, 2025. If the loan has not been satisfied by November 30th the interest rate will increase to the CFA Field Finance rate. Currently that rate is 8.49%.

Crop inputs ordered after 1/31/2025 but before February 28th, 2025, will qualify for 5.50 % interest until November 30th, 2025. If the loan has not been satisfied by November 30th the interest rate will increase to the CFA Field Finance rate.

<u>Application Deadline</u>	<u>Rate</u>	<u>Date</u>	<u>Rate</u>	<u>Maturity Date</u>
1/31/2025	3.00%	11/30/2024	8.49%	1/15/2026
2/28/2025	5.50%	11/30/2024	8.49%	1/15/2026
N/A	8.49%		8.49%	1/15/2026

*** CFA Field Finance Rate is a variable rate that is subject to change.

*** Loans are subject to approval by CFA and must be applied for before deadline to qualify for the reduced interest rate.

SODUKU

Take your shot at cracking the code, to feel the sweet satisfaction when the pieces finally fall into place!

3	2			4		9		7
8	9	5			2		1	4
1	7			9	3	6	2	
2	8					1		
		3		7			4	9
			1				6	8
5		8	3	2				
		1	4	8				2
	4	2				8	3	

WORD SCRAMBLE

Sort out these misspelled words to reveal what you can find in our different departments at the Coop and reveal the secret message!

1. WHTEA □ _ _ _ _
2. ORHUYN SAD □ _ _ _ _ _ _ _
3. PISLRE □ _ _ _ _ _
4. SPUEANT □ _ _ _ _ _
5. NSSAOBYE _ _ _ □ _ _ _
6. EMNTO _ _ _ □ _
7. ISILDSTLRE _ _ _ _ _ □ _
8. HAINWSCEDS _ _ _ _ □ _ _ _
9. ATRBYTE _ _ _ _ □ _
10. LERZIIFERT _ □ _ _ _ _ _
11. ERTALEOV _ _ _ □ _ _ _
12. NMLRIEA _ _ _ □ _ _

_ _ _ _ _ _ _ _ _ _ _ _ !
 1 2 3 4 5 6 7 8 9 10 11 12

WORD SEARCH

A Spring word search to bring upon April showers and May flowers (and hopefully something before then)

S	C	W	J	V	Y	E	M	Z	K	M	B	T	V	M
R	N	J	I	F	I	U	F	N	C	D	L	U	L	J
E	D	A	Q	I	I	O	C	R	P	O	U	L	D	U
D	H	F	P	L	X	A	L	O	X	G	E	I	W	K
B	U	H	L	D	S	B	R	E	N	W	B	P	A	B
U	P	I	Y	U	R	D	L	O	T	O	E	Y	R	U
D	R	A	C	A	W	A	I	A	V	O	L	A	F	T
T	N	O	N	O	C	L	G	Z	Z	D	L	Q	I	T
T	R	G	N	S	E	I	N	O	P	A	S	T	R	E
C	F	S	X	D	Y	I	N	E	N	J	L	M	I	R
P	Z	F	N	I	V	N	V	T	M	V	Q	E	S	C
H	D	A	F	F	O	D	I	L	H	T	G	H	A	U
L	D	G	Q	S	Z	M	A	G	N	O	L	I	A	P
O	Z	V	L	I	L	A	C	G	I	F	W	N	Y	C
X	R	O	Z	F	O	R	S	Y	T	H	I	A	C	V

- | | |
|------------|------------|
| AZALEA | LILAC |
| BLUEBELLS | MAGNOLIA |
| BUTTERCUP | PANSY |
| CROCUS | PHLOX |
| DAFFODIL | REDBUD |
| DANDELION | SNAPDRAGON |
| DOGWOOD | SNOWDROP |
| DWARF IRIS | TRILLIUM |
| FORSYTHIA | TULIP |
| HYACINTH | VIOLET |